



**Guru Gobind Singh Indraprastha University**  
“A State University established by the Govt. Of NCT Delhi”  
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/ 778

28<sup>th</sup> October 2023

**Sub. Placement opportunity for graduate students of GGSIP University of the batch passed out in year 2023 in the company “TripFactory”.**

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for graduate students of GGSIP University of the batch passed out in year 2023 in the company “TripFactory” for your reference and circulation to students to apply on given link by **30<sup>th</sup> October 2023**:

**Registration Link – <https://forms.gle/UJVUcsACWYwadmt78>**

**Name of Company-** TripFactory

**Position -** Destination Expert

**Compensation :-** INR 3.0 LPA + Incentives

**Working days-** 6

**Mode-** onsite

**Time:-** Rotational

**Location-** Gurgaon

JD attached for more information.

**LAST DATE FOR REGISTRATION IS 30th October 2023.**

**(Dr. Nisha Singh)**  
Training and Placement Officer  
CCGPC, GGSIP University

## ABOUT Company

<https://www.tripfactory.com>

Our Company Intends to Emerge as the World's Largest Vacation Company by 2025 operating in 200 countries .

Our Background for the last 16 years

- ORN TripFactory is our second Venture in Travel
- Via.com was our first venture and is one of the world's largest travel companies in b2b space.
- Sold more than 50,000 crores of travel in our career so far Presence in 49 countries, 900 people
- More than 100,000 transactions a day annual GMV USD \$1.5B Sold through a distribution of over 200k outlets globally Presence in Asia, Americas, Australia/NZ, MENA and Europe

Over the past several years, ORN Trip Factory has had the privilege of hiring many graduates from various renowned Institutions . Currently we have openings that may be of interest to your students.

### **Destination Expert**

- Responding to inquiries about our company's services and offerings.
- Determining each client's requirements, including destinations, length of stay, and transit time.
- Ensuring that clients pay the deposit before you commence with bookings.
- Informing clients about the cancellation policy, including salient dates and all penalties.
- Ascertaining and adhering to the available budget.
- Selecting the most appropriate transport based on the available finances, requisite departure and arrival times, and preferred duration of transit.
- Securing accommodation that is best suited to the budget and location of choice.
- Planning excursions based on each client's needs and interests.
- Accounting for mobility and medical needs during each phase of the trip planning process.

## **JOB DESCRIPTION :**

**Role : Destination Expert (DE)**

**Freshers and Experience both can apply.**

### **About Us:**

Trip Factory Pvt. Ltd. is a Travel & Vacations company promoted by Travel Industry veterans, who had created one of the largest Travel companies i.e. Via Travels. Set up in 2013, today we are operating in most of the major States in India & in 9 countries and planning to expand fast.

Trip Factory differentiates itself with its inhouse platform (Nexus), which contains knowledge & input about all possible major travel destinations across the world which can be relevant or of interest to a traveler / Tourist / Vacationer. This Platform (Nexus) enables the intermediaries as well as customers to effortlessly plan Vacations instantaneously, which otherwise would require between 48-72 hours for a traditional Travel company to plan.

### **Job Responsibilities:**

Looking for people who have demonstrated good skills in sales and customer relationship management.

### **Travel Consultant Responsibilities:**

- Responding to inquiries about our company's services and offerings.
- Determining each client's requirements, including destinations, length of stay, and transit time.
- Ensuring that clients pay the deposit before you commence with bookings.
- Informing clients about the cancellation policy, including salient dates and all penalties.
- Ascertaining and adhering to the available budget.
- Selecting the most appropriate transport based on the available finances, requisite departure and arrival times, and preferred duration of transit.
- Securing accommodation that is best suited to the budget and location of choice.
- Planning excursions based on each client's needs and interests.
- Accounting for mobility and medical needs during each phase of the trip planning process.

## **Travel Consultant Requirements:**

- High school diploma or equivalent.
- Qualification in tourism or similar is preferred.
- Demonstrable experience as a travel consultant, with expertise in local and international travel arrangements.
- Computer literate, with exceptional desktop research and professional writing skills.
- Top-notch interpersonal skills, including communication, respect, and empathy.
- Ability to source the best quotes.
- A knack for delivering multiple outputs within tight turnaround times, as needed.
- Capacity to deliver commendable services that surpass clients' expectations.

## **Requirements:**

### **Educational Requirements:**

1. B.com/any Graduate with experience in relevant field/Preferred degree in Hospitality, Travel, Tourism, Business or relevant field.
2. Good Communication Skills (good knowledge and speaking skills of Hindi, English essential)
3. Proficient in using computer and working on internet based applications

## **Freshers can also apply**

## **Perks and Benefits :**

**Employment Type:** Full Time, Permanent, office mode

Contact No.- 917795964671, 6364465039, 7349285226, 8951857248